Michael O'Connell

Assistant Controller | Accounting Manager | Audit Senior

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PROFESSIONAL SUMMARY

CPA and assistant controller with 13 years in public accounting and SaaS finance, leading a six-person accounting team through a scaled close, SOX readiness and a NetSuite implementation. Specialist in revenue recognition under ASC 606 and in building close processes that hold up to audit as the company grows.

PROFESSIONAL EXPERIENCE

Assistant Controller

Mar 2021 — Present

Beacon Hill Cloud Software · Boston, MA

- Lead a six-person accounting team covering GL, revenue, AP and payroll for a SaaS company growing from $60 million to $150 million in annual revenue.
- Shortened the monthly close from 12 to 6 business days by introducing a close calendar, BlackLine reconciliations and reviewer checklists.
- Led ASC 606 policy for multi-element contracts and usage billing, writing memos accepted by auditors without changes over three annual audits.
- Designed and documented 85 key controls during SOX readiness ahead of a planned IPO, with no material weaknesses reported in the first audit.

Accounting Manager

Jun 2017 — Feb 2021

Charles River Medical Devices · Waltham, MA

- Managed the close for three US entities and one Canadian subsidiary, including foreign currency translation and intercompany eliminations.
- Served as lead on a NetSuite implementation, mapping the chart of accounts and testing data migration with the systems team before go-live.
- Adopted ASC 842 for 30 facility and equipment leases, preparing the transition entries and disclosures reviewed by external auditors.

Audit Senior

Sep 2013 — May 2017

Kensington Tate LLP · Boston, MA

- Ran audits for technology and life sciences clients, managing teams of three to five and coordinating with partners on significant judgments.
- Reviewed revenue and stock compensation work papers for two SEC-registered clients during their first years as public companies.

EDUCATION

BS, Accounting — Commonwealth Bay University *2013*

SKILLS

Technical: US GAAP, ASC 606 revenue recognition, ASC 842 leases, SOX controls, Financial close leadership, Consolidation, NetSuite, BlackLine, Audit management, Team leadership, Process improvement, Board reporting support, Equity accounting

Certifications: Certified Public Accountant (CPA), Massachusetts