Derek Washington

SUPPLY CHAIN MANAGER | SENIOR DEMAND PLANNER

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SKILLS

Technical: S&OP, Demand and supply planning, Supplier management, Contract manufacturing, Inventory optimization, Freight and 3PL management, NetSuite, Excel, SQL, Tableau, Import and customs coordination, Team leadership, Spanish (conversational)

CERTIFICATIONS

· ASCM Certified Supply Chain Professional (CSCP)

EDUCATION

BBA, Supply Chain Management
Central Texas University
2019

PROFESSIONAL SUMMARY

Supply chain manager with seven years in consumer electronics and CPG, covering demand planning, supplier management and outbound logistics. Leads a team of six planners and buyers, runs the monthly S&OP cycle and manages relationships with contract manufacturers in Mexico and Asia. Strong in Excel, SQL and NetSuite, with a habit of turning messy data into decisions.

PROFESSIONAL EXPERIENCE

Supply Chain Manager May 2022 — Present

*Hill Country Audio Labs · **Austin, TX***

- Lead six planners and buyers managing about 400 SKUs from contract manufacturers in Mexico and Taiwan for retail and e-commerce channels.
- Launched a monthly S&OP process with sales, finance and product, replacing ad hoc meetings and giving leadership one agreed demand and supply plan.
- Reduced excess and obsolete inventory by about $1.8 million over two years through SKU rationalization and tighter safety stock rules.
- Renegotiated freight and 3PL contracts during annual bids, lowering cost per unit shipped by about 9% while keeping on-time delivery steady.

Senior Demand Planner Jul 2019 — Apr 2022

*Lone Star Snacks Co. · **San Antonio, TX***

- Forecast demand for 250 snack SKUs across grocery and convenience customers, working with sales on promotions and new item launches.
- Built a forecast accuracy report in Tableau that showed planners and sales where errors came from, by customer and product family.
- Coordinated allocation plans during an ingredient shortage, keeping top customers supplied and communicating cuts early to account teams.