Derek Washington

Supply Chain Manager | Senior Demand Planner

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PROFESSIONAL SUMMARY

Supply chain manager with seven years in consumer electronics and CPG, covering demand planning, supplier management and outbound logistics. Leads a team of six planners and buyers, runs the monthly S&OP cycle and manages relationships with contract manufacturers in Mexico and Asia. Strong in Excel, SQL and NetSuite, with a habit of turning messy data into decisions.

PROFESSIONAL EXPERIENCE

Supply Chain Manager *May 2022 — Present*

Hill Country Audio Labs · Austin, TX

- Lead six planners and buyers managing about 400 SKUs from contract manufacturers in Mexico and Taiwan for retail and e-commerce channels.
- Launched a monthly S&OP process with sales, finance and product, replacing ad hoc meetings and giving leadership one agreed demand and supply plan.
- Reduced excess and obsolete inventory by about $1.8 million over two years through SKU rationalization and tighter safety stock rules.
- Renegotiated freight and 3PL contracts during annual bids, lowering cost per unit shipped by about 9% while keeping on-time delivery steady.

Senior Demand Planner *Jul 2019 — Apr 2022*

Lone Star Snacks Co. · San Antonio, TX

- Forecast demand for 250 snack SKUs across grocery and convenience customers, working with sales on promotions and new item launches.
- Built a forecast accuracy report in Tableau that showed planners and sales where errors came from, by customer and product family.
- Coordinated allocation plans during an ingredient shortage, keeping top customers supplied and communicating cuts early to account teams.

EDUCATION

BBA, Supply Chain Management — Central Texas University *2019*

SKILLS

Technical: S&OP, Demand and supply planning, Supplier management, Contract manufacturing, Inventory optimization, Freight and 3PL management, NetSuite, Excel, SQL, Tableau, Import and customs coordination, Team leadership, Spanish (conversational)

Certifications: ASCM Certified Supply Chain Professional (CSCP)